DATA QUADRANT REPORT

# Strategic Sourcing







# **Table of** Contents

Data Quadrant	4
Category Overview	5
Vendor Capability Summary	6
Vendor Capabilities	9
Product Feature Summary	21
Product Features	25

### How to Use the Report

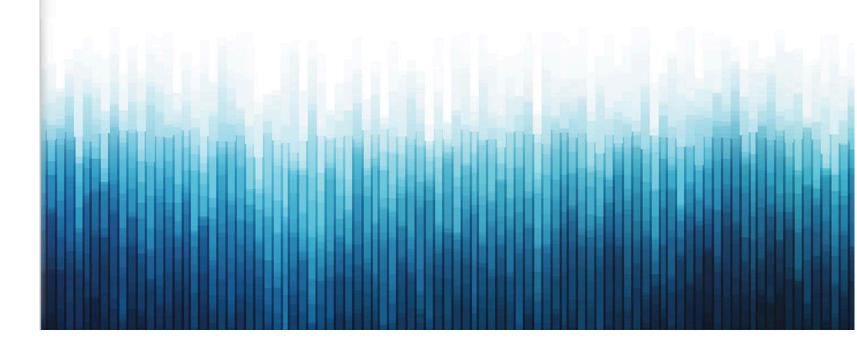
Info-Tech's Data Quadrant Reports provide a comprehensive evaluation of popular products in the Strategic Sourcing market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.

This report is available free of charge for internal use only to assist with software evaluation and selection. Sharing, republishing, distributing, or otherwise copying any portion of this report without the express written consent of SoftwareReviews.com is strictly prohibited.

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# Software Directory

#### STRATEGIC SOURCING

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

### **Strategic Sourcing Software**

S Bid Ops	Blue Yonder (formerly JDA)
Coupa Strategic Sourcing Management	C Determine Strategic Sourcing
<u>a</u> Ivalua Strategic Sourcing	J Jaggaer Sourcing
Oracle Sourcing Cloud	Proactis Source-to-Contract
	<sup>∧</sup> SAP Ariba
Synertrade Source to Contract	Sendorful Strategic Sourcing
» Wax Digital Web3 Software	😡 Workday Strategic Sourcing

Category Overview

**Zycus Strategic Sourcing Suite** 

Data Quadrant







#### Corcentric Strategic Sourcing Platform

#### 

#### Mercell

#### Promena Strategic Procurement Software

#### Scanmarket

#### Vortal

#### X Xeeva



Table of

Content

CATEGORY REPORT

# **SOFTWARE REVIEWS** Data Quadrant

Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leadings the pack and which are trailing.





Data Quadrant

# STRATEGIC SOURCING

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization

### The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

#### **Product Features and Satisfaction**

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features

**Note:** The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset.

STRATEGIC SOURCING

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#### **Vendor Experience and Capabilities**

The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).





Table of Contents

CATEGORY REPORT

Data Quadrant

# **Category Overview**

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
Constant and Const	Scanmarket	8.5/10	+93	÷	NEGATIVE 94% POSITIVE	<b>79%</b>	80%	89%	26
	Workday Strategic Sourcing	8.3/10	+89	Ċ	NEGATIVE 89% POSITIVE	80%	81%	83%	15
3	<b>a</b> Ivalua Strategic Sourcing	8.0/10	+83	œ	3% NEGATIVE 86% POSITIVE	75%	75%	<b>87</b> %	15
4	Oracle Sourcing Cloud	8.0/10	+82	c	4% NEGATIVE 86% POSITIVE	<b>78</b> %	<b>78</b> %	82%	22
5	SAP Ariba	8.0/10	+77	$\bigcirc$	5% NEGATIVE 82% POSITIVE	77%	77%	<b>87</b> %	25
6	J Jaggaer Sourcing	7.9/10	+81	c	6% NEGATIVE 87% POSITIVE	75%	77%	83%	16
7	X Xeeva	7.8/10	+79	$\bigcirc$	6% NEGATIVE 85% POSITIVE	76%	75%	81%	18
8	Coupa Strategic Sourcing	7.1/10	+62	$\bigcirc$	11% NEGATIVE 73% POSITIVE	73%	73%	77%	18
9	SEP SMART	6.6/10	+63	$\bigcirc$	8% NEGATIVE 71% POSITIVE	<b>67</b> %	<b>67</b> %	<b>67</b> %	16
AVER	AGE SCORES	7.8/10	+79	$\odot$	5% NEGATIVE 84% POSITIVE	75%	76%	82%	19
	PRODUCTS WITH INSUFFICIENT DATA								
	Vortal	8.4/10	+94	c	NEGATIVE 94% POSITIVE	<b>78</b> %	<b>79</b> %	85%	13
	_								

Vendor Capability Summary

Category Overview







Vendor Capabilities

# **Category Overview**

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
AV	ERAGE SCORES	7.8/10	+79	$\odot$	5% NEGATIVE 84% POSITIVE	75%	76%	<b>82</b> %	19
	PRODUCTS WITH INSUFFICIENT DATA								
	Promena Strategic Procurement	9.5/10	+100	÷	NEGATIVE 100% POSITIVE	91%	93%	<b>97</b> %	8

Table of Contents







# Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
Workday Strategic Sourcing	80%	<b>78</b> %	82%	<b>82</b> %	77%	<b>87</b> %	84%	77%	<b>82</b> %	<b>75</b> %	75%	<b>87</b> %
Scanmarket	79%	80%	<b>71%</b>	<b>78</b> %	77%	<b>78</b> %	84%	77%	84%	73%	<b>87</b> %	85%
Oracle Sourcing Cloud	78%	82%	85%	<b>74</b> %	<b>73</b> %	73%	75%	<b>82</b> %	77%	83%	80%	73%
SAP Ariba	77%	<b>79</b> %	77%	81%	<b>73</b> %	77%	<b>72%</b>	<b>79</b> %	<b>78</b> %	77%	<b>76</b> %	81%
Xeeva	75%	70%	84%	80%	<b>74</b> %	<b>75</b> %	<b>75</b> %	<b>74</b> %	73%	<b>79</b> %	<b>72</b> %	<b>72</b> %
Jaggaer Sourcing	75%	77%	77%	73%	<b>74</b> %	77%	82%	<b>73</b> %	70%	<b>72</b> %	78%	73%
Ivalua Strategic Sourcing	75%	<b>73</b> %	75%	70%	<b>74</b> %	77%	<b>73</b> %	<b>79</b> %	<b>78</b> %	<b>78</b> %	77%	<b>72</b> %
Coupa Strategic Sourcing Management	73%	<b>74</b> %	<b>78</b> %	<b>7</b> 4%	<b>72</b> %	75%	<b>69%</b>	<b>7</b> 4%	66%	<b>72</b> %	77%	75%
GEP SMART Procurement Software	<b>67</b> %	63%	66%	66%	70%	<b>62%</b>	<b>67</b> %	<b>76</b> %	70%	61%	70%	69%
CATEGORY AVERAGE	76%	75%	77%	75%	74%	76%	<b>76</b> %	77%	75%	75%	77%	76%
PRODUCTS WITH INSUFFICIENT DATA												
Vortal	<b>78</b> %	77%	77%	73%	75%	77%	84%	75%	77%	81%	83%	81%

CATEGORY REPORT

Table of Contents

Data Quadrant

Vendor Capability Summary

Vendor Capabilities





7

## Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
CATEGORY AVERAGE	76%	75%	77%	75%	<b>74</b> %	76%	76%	77%	75%	75%	77%	76%
PRODUCTS WITH INSUFFICIENT DATA												
Promena Strategic Procurement Software	92%	<b>97</b> %	84%	94%	96%	89%	96%	91%	94%	88%	91%	89%

Table of Contents







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Vendor Capabilities**

This table lists and briefly describes all vendor capabilities that are evaluated in the Strategic Sourcing software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

Business Value Created	The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that	Vendor Support	The importance of ve capabilities, but there in this section to see offer quality support
	Consistently creates business value for its customers. Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction	Ease of Data Integration	The ability to integra data loading and ext see which vendors w
Breadth of Features	level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.	Ease of Administration	Administrative interf shouldn't be clunky o make administration configurations efficie
Quality of Features	Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.	Ease of Customization	Out-of-the-box functi software, and the rea the first place. Don't
Product Strategy and Rate of	Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic		section to make sure situation.
Improvement	direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.	Availability and Quality of Training	Effective and readily you've chosen. Use t materials measure u
Usability And Intuitiveness	End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.	Ease of Implementation	Choosing the right so solution is necessary the data in this section jeopardize your goals

Table of

Contents

Data Quadrant





vendor support will vary for each organization depending on internal nere will always be issues that only the vendor can resolve. Use the data see which vendors tend to under-service their product and which will ort.

grate with other systems is increasingly important; without this, manual extraction can be time-consuming and prone to error. Use this section to will cause headaches and which will make data integration easy.

erfaces don't get the same attention as those built for end users, but they y or unintuitive. Use the data in this section to determine which vendors on easy, so that your IT personnel can resolve issues and perform ciently and effectively.

actionality often isn't enough, especially for niche or industry-specific reason you're buying rather than building is to save time and money in n't get bogged down in a difficult customization; use the data in this ure you can easily achieve the functionality you need for your particular

ily available training enables users to get the most out of the software e this section to make sure your vendor's training programs and e up.

t software is only the first step. Successfully implementing the new ary in order to realize its full value and promote end user adoption. Use ction to determine which software is easy to implement, and which may bals by causing trouble in this stage.





This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Business Value Created**

The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.

ORACLE	Delights	<b>† † †</b>		32%		
Sourcing ORACLE SOURCING	Highly Satisfies	ŵ ŵ ŵ î	n 🛉 🛉	65%	82 Business Va	<b>%</b>
CLOUD TOP PRODUCT	Almost Satisfies			3%	Created	
	Disappoints					
2 🛞 Scanmarket			<b>ᡥ ᡥ ᡥ ᡥ </b>	<b>ᡥ                                    </b>	80%	26 REVIEWS
3 🖄 SAP Ariba			<b>* * * * *</b> * *	<b>ᡥ ᡥ ᡥ</b>	<b>79%</b>	25 REVIEWS
4 😡 Workday Strategic Sourcing			<b>*</b> * * * * * *	<b>ᡥ ᡥ ᡥ</b>	<b>78</b> %	15 REVIEWS
5 J Jaggaer Sourcing			<b>* * * * * *</b>	<b>* * *</b>	77%	<b>16</b> REVIEWS
6 🗱 Coupa Strategic Sourcing Managemer	nt		<b>* * * * * *</b>	<b>ਜੈ ਜੈ ਜੈ</b>	74%	18 REVIEWS
7 👌 Ivalua Strategic Sourcing			<b>*</b> * * * * * * *	<b>ਜੈ ਜੈ ਜੈ</b>	<b>73</b> %	15 REVIEWS
8 🗶 Xeeva			<b>*</b> * * * * * *	<b>ਜੈ ਜੈ ਜੈ</b>	<b>70</b> %	18 REVIEWS
9 SEP SMART Procurement Software			<b>* * * * * *</b>	<b>ᡥ ᡥ ᡥ</b>	63%	16 REVIEWS
			CATEGO	RY AVERAGE	75%	
PRODUCTS WITH INSUFFICIENT DATA						
						13

🔽 Vortal	<b>n n n n n n n n n n n n</b>	77%	13 REVIEWS
🏚 Promena Strategic Procurement Software	<b>ᡥ ᢜ ᢜ ᢜ ᢜ Ť Ť Ť</b>	<b>97</b> %	8 REVIEWS

CATEGORY REPORT

Table of







#### **Breadth of Features**

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.

		Delights	<b>† †</b>	ŧ ŧ ŧ		<b>47</b> %		
	Sourcing ORACLE SOURCING	Highly Satisfies	<b>Ů</b>	ř Ť Ť		<b>49</b> %	85 Breadth of	<b>%</b> of
	CLOUD TOP PRODUCT	Almost Satisfies				5%	Features	
		Disappoints						
2	X Xeeva			<b>יה יה יה</b>	<b>* * * *</b>	<b>* * *</b>	84%	18 REVIEWS
3	Workday Strategic Sourcing			<b>ᡥ ᡥ ᡥ</b>	<b>* * * *</b>	<b>ŤŤŤ</b>	82%	15 REVIEWS
4	🗱 Coupa Strategic Sourcing Management			<b>* * *</b>	<b>* * * *</b>	ŤŤŤ	<b>78%</b>	18 REVIEWS
5	∧ SAP Ariba			<b>n n n</b>	<b>* * * *</b>	<b>† † †</b>	77%	25 REVIEWS
6	J Jaggaer Sourcing			<b>*</b> * *	<b>* * * *</b>	ŤŤŤ	<b>77</b> %	16 REVIEWS
7	<b>a</b> Ivalua Strategic Sourcing			<b>n n n</b>	ŤŤŤŤ	ŤŤŤ	<b>75%</b>	15 REVIEWS
8	Scanmarket			<b>n n n</b>	<b>* * * *</b>	<b>† † †</b>	<b>71%</b>	26 REVIEWS
9	SEP SMART Procurement Software			<b>n</b> n n	<b>* * * *</b>	ŤŤŤ	66%	16 REVIEWS
					CATEGOR	Y AVERA	AGE 77%	
PR	DUCTS WITH INSUFFICIENT DATA							
					• • • •	• • •		13

Vortal	<b>ᡥ ᡥ ᡥ </b> ᢜ <b>ᢜ ᢜ ᢜ ᢜ </b> ᢜ	77%	13 REVIEWS
🏚 Promena Strategic Procurement Software	<b>ᡥ ᢜ ᢜ ᢜ ᢜ ᢜ ᢜ ᢜ</b>	84%	8 REVIEWS

Data Quadrant

CATEGORY REPORT

Table of

Contents

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Quality of Features**

Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.

,	workday	Delights	<b>* * *</b>						<b>27</b> 9	6		
	WORKDAY STRATEGIC	Highly Satisfies		ף <b>וֹזי וֹזי וֹזי</b>				73%		82	%	
1	SOURCING	Almost Satisfies									Quality of Fea	tures
		Disappoints										
2	∧ SAP Ariba			<b>†</b> †	<b>ب</b> ا	r 1	ŗį	, ur	<b>n</b> 1	ŕŕ	<b>81%</b>	25 REVIEWS
3	X Xeeva			т́т	<b>n</b>	ir 1	r 1	Ť	Ť Í	r T	80%	18 REVIEWS
4	🚱 Scanmarket			<b>†</b> †	<b>n</b> i	ir i	r 1	Ŵ	<b>†</b> 1	ŕŕ	<b>78%</b>	<b>26</b> REVIEWS
5	Oracle Sourcing Cloud			ŤŤ	<b>n</b>	ir 1	r 1	Ť	<b>İ</b>	ŕŤ	74%	22 REVIEWS
6	🗱 Coupa Strategic Sourcing Management			ŤŤ	,	i i	r 1	,	<b>i</b> i	ŕŕ	<b>74</b> %	18 REVIEWS
7	J Jaggaer Sourcing			<b>† †</b>	<b>n</b>	ir 1	r 1	, <b>"</b>	<b>İ</b>	r T	<b>73</b> %	<b>16</b> REVIEWS
8	<b>a</b> Ivalua Strategic Sourcing			ŤŤ	,	i i	r 1	, <b>"</b>	<b>İ</b>	r T	<b>70</b> %	15 REVIEWS
9	SEP SMART Procurement Software			ŤŤ	,	i i	Ì	<b>İ</b>	<b>n</b> i	ŕŤ	66%	<b>16</b> REVIEWS
					(	CAI	ΓEG	ior	RY A	VERA	AGE 75%	
PR	DUCTS WITH INSUFFICIENT DATA											
				• •	•	•			•		330/	13

🔽	Vortal	<u>ݰ</u> ݰݰݰݰݰݰݰ <b>ݰ</b>	73%	13 REVIEWS
15	Promena Strategic Procurement Software	<b>ᡥ                                    </b>	94%	8 REVIEWS

Data Quadrant

CATEGORY REPORT

Table of







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

# **Product Strategy and Rate of Improvement**

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.

r T	Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ተ</b> ተ ተ ተ ተ	<b>ኯ፟</b> <b>ኯ፟ ኯ፟</b>		29% 50% 21%	Product Strat and Rate of Improvement	of
2	Workday Strategic Sourcing			ŤŤ	<b>.</b>	<b>ݰ ݰ ݰ</b>	77%	15 REVIEWS
З	X Xeeva			<b>n</b> n n	• <b>* * * *</b>	<b>ท</b> ี่ ที่ ที่	74%	18 REVIEWS
4	<b>a</b> Ivalua Strategic Sourcing			<b>ŤŤ</b>	• <b>* * *</b> *	<b>ท</b> ี่ ที่ ที่	<b>74%</b>	15 REVIEWS
5	J Jaggaer Sourcing			r r r	• <b>* * * *</b>	<b>ท</b> ี่ ที่ ที่	<b>74%</b>	16 REVIEWS
6	۸ SAP Ariba			r r	• <b>* * *</b> *	<b>ท</b> ี่ ที่ ที่	73%	25 REVIEWS
7	Oracle Sourcing Cloud			<b>ਜੈ</b> ਜੈ ਜੈ	• <b>* * *</b> *	<b>* * *</b>	73%	22 REVIEWS
8	🗱 Coupa Strategic Sourcing Management			<b>n</b> n n	• <b>* * *</b> *	<b>ท</b> ี ที่ ที่	72%	18 REVIEWS
9	<b>SEP SMART Procurement Software</b>			ŤŤ	• <b>† † †</b>	<b>ਜੈ ਜੈ ਜੈ</b>	<b>70%</b>	<b>16</b> REVIEWS
					CATEGOR	Y AVERAG	E <b>74</b> %	
PR	DUCTS WITH INSUFFICIENT DATA							

Vortal	<b>* *</b> * * * * * * * * *	75%	13 REVIEWS
🏚 Promena Strategic Procurement Software	<b>ᡥ ᡥ </b>	96%	8 REVIEWS

Data Quadrant

CATEGORY REPORT

Table of







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.

	WORKDAY STRATEGIC SOURCING	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ ᡥ</b> 1 <b>ᡥ </b>	<b>ױ װ װ װ</b>		57% 36% 7%	87 Usability A Intuitivene	
2	Scanmarket			<b>n n n</b>	י <b>ה ה ה ה</b>	<b>n n n</b>	<b>78</b> %	26 REVIEWS
3	M SAP Ariba			<b>n</b> n n	י <b>ה ה ה ה</b> ו	<b>n n n</b>	77%	25 REVIEWS
4	<b>a</b> Ivalua Strategic Sourcing			<b>n n n</b>	י <b>ה ה ה ה</b>	<b>n n n</b>	77%	15 REVIEWS
5	J Jaggaer Sourcing			<b>* * *</b>	י <b>ה ה ה ה</b> י	<b>ਜੈ ਜੈ ਜੈ</b>	77%	16 REVIEWS
6	X Xeeva			<b>ñ ň í</b>	<b>* * * *</b> *	<b>ਜੈ ਜੈ ਜੈ</b>	75%	18 REVIEWS
7	🗱 Coupa Strategic Sourcing Management			<b>n</b> n n	י <b>ה ה ה ה</b> י	<b>ਜੈ ਜੈ ਜੈ</b>	75%	18 REVIEWS
8	Oracle Sourcing Cloud			<b>n</b> n n	י <b>הֿ הֿ הֿ הֿ</b>	<b>ਜੈ ਜੈ ਜੈ</b>	<b>73</b> %	22 REVIEWS
9	SEP SMART Procurement Software			<b>n</b> n n	• <b>* * * *</b>	<b>ਜੈ ਜੈ ਜੈ</b>	<b>62%</b>	16 REVIEWS
					CATEGOR	Y AVERAGE	76%	
PRO	DUCTS WITH INSUFFICIENT DATA							

PRODUCIS WITH INSUFFICIENT DATA

Table of

Contents

 Vortal	🛉 🛉 🛉 🛉 👘 👘 👘 👘 👘	77%	13 REVIEWS
 🕫 Promena Strategic Procurement Software	<b>ᡥ ᢜ ᢜ ᢜ ᢜ Ť Ť Ť</b>	89%	8 REVIEWS

# Usability And Intuitiveness







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Vendor Support**

The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.

	WORKDAY STRATEGIC SOURCING	Delights Highly Satisfies Almost Satisfies Disappoints	••	<b>n n n</b>	••	50% 36% 14%	84 Vendor Supp	<b>%</b> ort
2	🛞 Scanmarket				<b>ᡥ * * *</b>	<b>* * * *</b>	84%	26 REVIEWS
3	J Jaggaer Sourcing				<b>*</b> * * * * *	<b>* * * *</b>	82%	<b>16</b> REVIEWS
4	Oracle Sourcing Cloud				<b>* * * * *</b>	<b>* * * *</b>	<b>75</b> %	22 REVIEWS
5	X Xeeva				<b>* * * * *</b>	<b>n</b> n n n	75%	18 REVIEWS
6	<b>a</b> Ivalua Strategic Sourcing				<b>ᡥ ᆥ ᆥ ᆥ ᆥ </b> ᆥ	<b>* * * *</b>	73%	15 REVIEWS
7	∧ SAP Ariba				<b>* * * * *</b>	<b>† † † †</b>	<b>72%</b>	25 REVIEWS
8	🗱 Coupa Strategic Sourcing Management				<b>ᡥ ᡥ ᡥ ᢜ </b> *	<b>n n n n</b>	<b>69%</b>	18 REVIEWS
9	SEP SMART Procurement Software				<b>* * * * *</b> *	<b>* * * *</b>	<b>67</b> %	<b>16</b> REVIEWS
					CATEG	DRY AVER	AGE 76%	
PRC	DUCTS WITH INSUFFICIENT DATA							
	Vortal				<b>* * * *</b> * * *	<b>* * * *</b>	84%	<b>13</b> REVIEWS
	🕫 Promena Strategic Procurement Softwar	е			<b>ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ</b>	ŧ ŧ ŧ	96%	8 REVIEWS

		REV
🍺 Promena Strategic Procurement Software	<b>ᡥ ᡥ ᡥ ᡥ  ᡥ </b>	96% REV

CATEGORY REPORT

Table of







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Data Integration**

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.

ORACLE	Delights	Delights			
Sourcing ORACLE SOURCING	Highly Satisfies	<b>* * * *</b>	48%	82	%
CLOUD TOP PRODUCT	Almost Satisfies	<b>m</b>	12%	Ease of Da Integration	
	Disappoints		-		
2 <u>a</u> Ivalua Strategic Sourcing		<b>ท</b> ี่ ที่	• * * * * * * * * * *	<b>79</b> %	15 REVIEWS
3 🛝 SAP Ariba		ŵ ŵ	<b>.</b>	79%	25 REVIEWS
4 🙀 Workday Strategic Sourcing		<b>n</b> 1		77%	15 REVIEWS
5 🛞 Scanmarket		<b>n</b> 1	• <b>* * * * * * * *</b> *	77%	26 REVIEWS
6 <b>SEP SMART Procurement Software</b>		ŵ ŵ	<b>* * * * * * * *</b> *	76%	16 REVIEWS
7 🗶 Xeeva		<b>n</b> n	<b>* * * * * * * *</b> *	74%	18 REVIEWS
8 🗱 Coupa Strategic Sourcing Manageme	nt	<b>n</b> n	• * * * * * * * * * *	74%	18 REVIEWS
9 Jaggaer Sourcing		<b>n</b> n	<b>* * * * * * * *</b>	73%	<b>16</b> REVIEWS
			CATEGORY AVE	RAGE 77%	
PRODUCTS WITH INSUFFICIENT DATA					
Vortal		<b>.</b>		75%	13

 Vortal	<mark>ᡥ</mark> ᢜ ᢜ ᢜ Ť Ť Ť Ť Ť	75%	13 REVIEWS
 🕫 Promena Strategic Procurement Software	ŵ ŵ ŵ <b>ŵ ŵ ŵ ŵ  ŵ  ŵ</b>	<b>91%</b>	8 REVIEWS

Table of







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Administration**

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.

۲ ۲	Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>n n</b> 1		r				5	•1% 55% •%		84 Ease of Administrat	<b>%</b> ion
2	Workday Strategic Sourcing			Í	ŕŕ	<b>n</b>	ŕŕ	Ť Í	ŗ	ŗ	<b>İ</b>	<b>82</b> %	15 REVIEWS
3	<sup>∧</sup> SAP Ariba			Í	r i	<b>n</b>	r r	<b>İ</b>	r 1	r 🛉	Ť	<b>78%</b>	25 REVIEWS
4	<b>a</b> Ivalua Strategic Sourcing			Í	r r	<b>n</b>	r r	i i	r 1	'n	Ť	<b>78</b> %	15 REVIEWS
5	Oracle Sourcing Cloud			Í	r i	<b>İ</b>	r r	i i	r 1	'n	Ť	77%	22 REVIEWS
6	X Xeeva			Í	r ir	<b>n</b>	r r	i i	r 1	'n	Ť	<b>73</b> %	18 REVIEWS
7	J Jaggaer Sourcing			Í	r i	<b>İ</b>	r r	<b>n</b> 1	r 1	'n	Ť	<b>70</b> %	<b>16</b> REVIEWS
8	<b>SEP SMART Procurement Software</b>			Í	r ir	<b>أ ا</b>	r r	Ť Í	ŗį	'n	<b>İ</b>	<b>70</b> %	16 REVIEWS
9	🗱 Coupa Strategic Sourcing Management			Í	r i	<b>n</b>	r T	Ť Í	ŗ	r 🛉	<b>İ</b>	<b>66</b> %	18 REVIEWS
							CAT	EGO	RY	' AV	ERAGE	75%	
PR	DDUCTS WITH INSUFFICIENT DATA												
	Vortal				ŕŕ	<b>n</b>	ŕŕ	<b>İ</b>	ŗį	<b>m</b>	<b>İ</b>	77%	13 REVIEWS

 vortai	<b>'n' 'n' 'n' 'n' 'n' 'n' 'n' 'n' 'n'</b>	///0	REVIEWS
 Promena Strategic Procurement Software	<b>ᡥ * * *</b> * * * * * * *	94%	8 REVIEWS

Table of







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Customization**

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.

ORACLE	Delights	<b>ᡥ ᡥ ᡥ </b>	<b>n</b>	48%		
Sourcing ORACLE SOURCING	Highly Satisfies	<b>ᡥ ᡥ ᡥ</b>		34%	83 Ease of	%
CLOUD TOP PRODUCT	Almost Satisfies	<b>ท</b> ี ที		18%	Customizat	ion
	Disappoints					
2 Xeeva			<mark>ᡥ</mark> ᡥ ᡥ ᡥ ᡥ 해	<b>.</b>	<b>79</b> %	18 REVIEWS
3 👌 Ivalua Strategic Sourcing			<b>* * * * *</b> * * *	• <b>* *</b> *	<b>78</b> %	15 REVIEWS
4 🖄 SAP Ariba			<b>*</b> * * * * * * *	• <b>* * *</b>	77%	25 REVIEWS
5 🙀 Workday Strategic Sourcing			<b>* * * * * *</b>	<b>י וֹי וֹי וֹי</b>	<b>75</b> %	15 REVIEWS
6 🚯 Scanmarket			<b>*</b> * * * * * *	<b>י וֹי וֹי וֹי</b>	73%	26 REVIEWS
7 🗱 Coupa Strategic Sourcing Management	nt		<b>*</b> * * * * * *	• <b>* *</b> *	<b>72</b> %	18 REVIEWS
8 J Jaggaer Sourcing			<b>* * * *</b> * * * *	<b>י וֹי וֹי וֹי</b>	<b>72</b> %	<b>16</b> REVIEWS
9 SEP SMART Procurement Software			<b>*</b> * * * * * * *	• <b>ᡥ ᡥ ᡥ</b>	61%	<b>16</b> REVIEWS
			CATEGO	RY AVERAG	iE <b>7</b> 5%	
PRODUCTS WITH INSUFFICIENT DATA						
Martal			• • • • • • • •	* * *	010/	13

-	🔽 Vortal	<b>🛉 🕆 🕆 🕆 🕆 🕆 🕆 👘 👘</b>	<b>81%</b>	13 REVIEWS
-	邟 Promena Strategic Procurement Software	<b>ᡥ ᡥ </b>	88%	8 REVIEWS

Table of







# Availability and Quality of Training

Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.

Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ ᡥ</b> 1 <b>ᡥ </b>	<b>ሱ                                    </b>		54% 38% 8%	87 Availability a Quality of Tra	
2 Oracle Sourcing Cloud			<b>m m</b> n	<b></b>	<b>n n n</b>	80%	22 REVIEWS
<b>J</b> Jaggaer Sourcing			<b>n</b> n 1	r r r r	<b>n n n</b>	<b>78%</b>	<b>16</b> REVIEWS
4 <u>a</u> Ivalua Strategic Sourcing			<mark>ר ה</mark> יו	r r r r	<b>n n n</b>	77%	15 REVIEWS
5 🗱 Coupa Strategic Sourcing Management			<b>n</b> n	<b>* * * * *</b>	<b>ਜੈ ਜੈ ਜੈ</b>	77%	18 REVIEWS
6 🗥 SAP Ariba			<b>n n</b> 1	<b></b>	<b>n n n</b>	<b>76%</b>	25 REVIEWS
7 😡 Workday Strategic Sourcing			<b>n</b> n 1	<b>.</b>	<b>* * *</b>	75%	<b>15</b> REVIEWS
8 🗶 Xeeva			<b>n</b> n 1	<b>* * * *</b> *	<b>ᡥ ᡥ </b>	72%	18 REVIEWS
9 SEP SMART Procurement Software			<b>n</b> n 1	<b>.</b>	<b>* * *</b>	<b>70%</b>	<b>16</b> REVIEWS
				CATEGOR	Y AVERAGI	E <b>77%</b>	
PRODUCTS WITH INSUFFICIENT DATA							

Vortal	<b>ᡥ ᡥ ᡥ  ᡥ                            </b>	83%	13 REVIEWS
🏚 Promena Strategic Procurement Software	<b>ᡥ ᡥ ᡥ ᡥ ᡥ </b>	91%	8 REVIEWS

Data Quadrant

CATEGORY REPORT

Table of

Contents

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.







This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Implementation**

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.

,	workday	Delights	ŧ	r <b>m m</b>		<b>47</b> %		
	WORKDAY STRATEGIC		ŤŤ	r <b>m m</b>		53%	<b>87</b> Ease of	%
	SOURCING TOP PRODUCT	Almost Satisfies				-	Implementa	tion
		Disappoints						
2	🛞 Scanmarket			<b>ᡥ ᡥ</b>	י <b>ה ה ה ה</b>	<b>ᡥ ᡥ ᡥ</b>	85%	26 REVIEWS
3	<sup>∧</sup> SAP Ariba			<b>n n n</b>	• <b>* * * *</b>	<b>ท</b> ี ที่ ที่	<b>81%</b>	25 REVIEWS
4	🗱 Coupa Strategic Sourcing Management			<b>ŤŤ</b>	• <b>† † †</b>	<b>ท</b> ี ที่ ที่	<b>75</b> %	18 REVIEWS
5	J Jaggaer Sourcing			<b>ŤŤ</b>	• <b>* * *</b> *	<b>† † †</b>	73%	<b>16</b> REVIEWS
6	Oracle Sourcing Cloud			<b>ŤŤ</b>	• <b>* * *</b> *	<b>ท</b> ี่ ที่ ที่	73%	22 REVIEWS
7	X Xeeva			<b>n</b> n n	• <b>* * *</b> *	<b>ਜੈ ਜੈ ਜੈ</b>	<b>72%</b>	18 REVIEWS
8	<b>a</b> Ivalua Strategic Sourcing			<b>ŤŤ</b>	• <b>* * *</b> *	<b>ท</b> ี ที่ ที่	<b>72%</b>	<b>15</b> REVIEWS
9	<b>SEP SMART Procurement Software</b>			<b>ŤŤ</b>	• <b>* * *</b> *	<b>† † †</b>	<b>69%</b>	<b>16</b> REVIEWS
					CATEGOR	Y AVERAG	E 76%	
PRO	DUCTS WITH INSUFFICIENT DATA							
	Vortal			÷ * *		<b>.</b>	010/	13

 Vortal	🛉 ሱ ሱ ሱ ሱ ሱ ሱ ሱ ሱ	81%	13 REVIEWS
 🕫 Promena Strategic Procurement Software	ŵ ŵ ŵ ŵ ŵ ŵ <b>ŵ </b>	89%	8 REVIEWS

Data Quadrant

CATEGORY REPORT

Table of







#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	COMMUNICATIONS	ERFX	SPEND ANALYSIS	SUPPLIER MANAGEMENT	WORKFLOW MANAGEMENT	
Workday Strategic Sourcing	81%	86%	83%	<b>79</b> %	83%	75%	
Scanmarket	80%	80%	85%	84%	<b>76</b> %	<b>76</b> %	
Oracle Sourcing Cloud	78%	75%	<b>70</b> %	<b>76</b> %	84%	83%	
SAP Ariba	77%	81%	<b>74</b> %	<b>71%</b>	<b>77</b> %	82%	
Jaggaer Sourcing	77%	66%	81%	<b>79</b> %	<b>78</b> %	80%	
Ivalua Strategic Sourcing	75%	75%	76%	<b>74</b> %	<b>71%</b>	77%	
Xeeva	75%	<b>71</b> %	70%	81%	<b>73</b> %	<b>78</b> %	
Coupa Strategic Sourcing Management	73%	76%	66%	75%	<b>69%</b>	<b>78%</b>	
GEP SMART Procurement Software	<b>67</b> %	<b>69</b> %	65%	<b>63</b> %	<b>69%</b>	<b>71%</b>	
CATEGORY AVERAGE	76%	75%	74%	76%	76%	<b>78</b> %	
PRODUCTS WITH INSUFFICIENT DATA							
Vortal	79%	82%	75%	<b>75</b> %	<b>79%</b>	81%	

CATEGORY REPORT

Table of Contents

Data Quadrant









#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT CATEGORY AVERAGE	overall Feature Satisfaction	COMMUNICATIONS	erfx <b>74%</b>	SPEND ANALYSIS <b>76%</b>	SUPPLIER MANAGEMENT 76%	WORKFLOW MANAGEMENT <b>78%</b>	
PRODUCTS WITH INSUFFICIENT DATA Promena Strategic Procurement Software	93%	96%	90%	96%	96%	88%	

Table of Contents







#### STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUCTION MANAGEMENT	CAPACITY MANAGEMENT	CATALOG MANAGEMENT	CONTRACT MANAGEMENT	PROCUREMENT MANAGEMENT	
Workday Strategic Sourcing	81%	80%	<b>73</b> %	<b>77</b> %	<b>73</b> %	91%	
Scanmarket	80%	92%			81%	83%	
Oracle Sourcing Cloud	78%	83%	<b>78</b> %	83%	<b>79</b> %	83%	
SAP Ariba	77%	<b>77</b> %	84%	82%	82%	<b>78</b> %	
Jaggaer Sourcing	77%	<b>75</b> %	<b>73</b> %	<b>78</b> %	<b>68</b> %	<b>75</b> %	
Ivalua Strategic Sourcing	75%	<b>75</b> %	<b>74</b> %	<b>73</b> %	<b>71%</b>	73%	
Xeeva	75%	<b>70</b> %	<b>73</b> %	<b>76</b> %	<b>70</b> %	<b>82</b> %	
Coupa Strategic Sourcing Management	73%	<b>69</b> %	<b>69%</b>	<b>76</b> %	<b>78</b> %	<b>87</b> %	
GEP SMART Procurement Software	<b>67</b> %	75%	68%	<b>67</b> %	<b>72</b> %	66%	
CATEGORY AVERAGE	76%	<b>77</b> %	74%	<b>77</b> %	75%	80%	
PRODUCTS WITH INSUFFICIENT DATA							
Vortal	79%	84%		80%	<b>79</b> %	80%	

CATEGORY REPORT

Table of Contents

Data Quadrant









#### STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT CATEGORY AVERAGE	overall Feature Satisfaction <b>76%</b>	AUCTION MANAGEMENT 77%	CAPACITY MANAGEMENT 74%	CATALOG MANAGEMENT 77%	CONTRACT MANAGEMENT 75%	PROCUREMENT MANAGEMENT
PRODUCTS WITH INSUFFICIENT DATA						
Promena Strategic Procurement Software	93%		96%		100%	

Table of Contents









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Product Features**

This table lists and describes all the features that are evaluated in the Strategic Sourcing software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

Mandatory Features		Spend Analysis	Includes data vi
Communications	Includes communication portals, secure messaging, and automated alerts.	Supplier Management	Ability to genera
ERFx	Includes data import and export, workflow capability, templates, access control, and collaboration.		collaboration, qu Includes ability t
		Workflow Management	
Standard Features	Includes bid management, bidder management and buyer notifications.	Catalog Management	Includes custom catalog search,
Auction Management	includes blu management, bluder management and buyer notifications.	Contract Management	Includes contrac database.
Capacity Management	Monitor system utilization and provide alerts when pre-defined thresholds are reached.	Procurement Management	Includes purcha and optimization
Differentiating Features			
	Highly personal support service to both buyer and supplier communities, ensuring	eAuction Functionality	The ability to pro
Community Support	proposal uptake and supplier help.	Market Assessment	Includes market
Consulting & Advisory	Consult and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable savings.		

Table of

Contents





visibility and quality, supplier ranking, and compliance and reporting.

erate, sort and categorize vendor profiles and/or including supplier , quarterly Business Review Meetings, Scorecards, KPI and SLA's.

ty to support flexible and comprehensive workflow-based capabilities.

omizable shipping and payment options, product pricing, advanced h, and navigation.

ract creation, approval process, compliance management, and contract

hasing and procurement management, as well as supplier management ion.

provide forward, reverse, Japanese, Dutch, and English step auctions.

ket size, trends, growth rate, and portability.



This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

C	ommunications			м	andatory Feature	2	Includ
	workday	Delights	<b>ᡥ ᡥ ᡥ </b>	<b>m</b>	50%		
	WORKDAY	Highly Satisfies	<b>ᡥ                                    </b>		43%	86	%
	STRATEGIC SOURCING	Almost Satisfies	<b>n</b>		7%	Communicat	tions
		Disappoints					
2	۸ SAP Ariba			<b>* * * *</b>	<b>ݰ ݰ ݰ ݰ ݰ</b>	<b>81%</b>	25 REVIEWS
З	🛞 Scanmarket			<b>* * *</b> * *	<b>ᡥ ᡥ ᡥ ᡥ</b>	80%	26 REVIEWS
4	🗱 Coupa Strategic Sourcing Manage	ement		<b>* * * *</b>	<b>ᡥ ᡥ ᡥ  ᡥ</b>	<b>76</b> %	18 REVIEWS
5	<b>a</b> Ivalua Strategic Sourcing			<b>*</b> * * * *	<b>ᡥ ᢜ ᢜ ᢜ</b>	<b>75</b> %	15 REVIEWS
6	Oracle Sourcing Cloud			<b>* * * *</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>75</b> %	22 REVIEWS
7	X Xeeva			<b>* *</b> * * *	<b>ݰ ݰ ݰ ݰ</b>	71%	18 REVIEWS
8	SEP SMART Procurement Softwar	·e		<b>* * * *</b>	<b>* * * *</b>	<b>69</b> %	<b>16</b> REVIEWS
9	J Jaggaer Sourcing			<b>* * * * *</b>	<b>* * * * *</b>	66%	<b>16</b> REVIEWS
				CATE	EGORY AVERAG	iE 75%	
PR	ODUCTS WITH INSUFFICIENT DATA						
	Vortal			<b>🛉 🛉 🛉 🛉</b>	<b>ᡥ ᢜ ᢜ ᢜ</b>	<b>82%</b>	<b>13</b> REVIEWS

#### 12

-- promena Strategic Procurement Software

Table of

Contents

cludes communication portals, secure messaging, and automated alerts.

**\*** \* \* \* \* \* \* \* \* \* \*

96% 8 REVIEWS









**ERF**x

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes data import and export, workflow capability, templates, access control, and collaboration.

Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ዅ ዅ ዅ ዅ</b> ዅ ዅ ዅ ዅ ዅ	50% 41% 8% 	<b>85</b> % ERFx
2 🙀 Workday Strategic Sourcing		<mark>ᡥ</mark> ᢜ ᢜ ᢜ	<b>r                                    </b>	83% 15 REVIEWS
<b>3 J</b> Jaggaer Sourcing		<mark>י</mark> ת אי אי אי אי אי אי אי אי אי אי אי אי אי	<b>r † † †</b>	81% 16 REVIEWS
4 👌 Ivalua Strategic Sourcing		<mark>י</mark> ת אי אי אי אי אי אי אי אי אי אי אי אי אי	ñ ñ ñ ñ <b>ñ</b>	76% 15 REVIEWS
5 ۸ SAP Ariba		<b>ᡥ ᡥ ᡥ </b> *	ñ ñ ñ ñ	74% 25 REVIEWS
6 Oracle Sourcing Cloud		<b>ᡥ</b> * * * *	<b>r r r r</b>	70% 22 REVIEWS
7 🗙 Xeeva		<b>ײ </b>	ñ ñ ñ <b>ñ</b>	70% 18 REVIEWS
8 🗱 Coupa Strategic Sourcing Mana	gement	<b>ᡥ</b> * * *	<b>r                                    </b>	66% 18 REVIEWS
9 SEP SMART Procurement Softw	are	<b>n</b> n n n n	<b>r</b>	65% 16 REVIEWS
		CATE	GORY AVERA	GE 74%
PRODUCTS WITH INSUFFICIENT DATA				
🔽 Vortal		<mark>ᡥ</mark> ᢜ <b>ᢜ ᢜ</b>	ñ ñ ň ň	75% 13 REVIEWS
🎁 Promena Strategic Procurement	Software	ŵ ŵ <b>ŵ ŵ </b>	ñ ñ ň ň ň	90% 8 REVIEWS

Table of Contents

Mandatory Feature









-- promena Strategic Procurement Software

Table of Contents

**Spend Analysis** 

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes data visibility and quality, supplier ranking, and compliance and reporting.

	Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ ᢜ ᢜ</b>			38% 62% 	84 Spend Analy	% /sis
2	X Xeeva			<b>†</b> † †	†††	י <b>ה ה ה</b>	<b>81%</b>	18 REVIEWS
3	🙀 Workday Strategic Sourcing			<b>n n</b>	ñ ń ń i	<b>m m m</b>	<b>79%</b>	15 REVIEWS
4	J Jaggaer Sourcing			<b>n n</b>	ñ ń ń ń	<b>י וֹי וֹי וֹי</b>	<b>79%</b>	16 REVIEWS
5	Oracle Sourcing Cloud			<b>n n</b>	ŵ ŵ ŵ â	<b>m m m</b>	<b>76%</b>	22 REVIEWS
6	🗱 Coupa Strategic Sourcing Manage	ment		<b>n</b> n n	ñ ń ń ń	י <b>ה ה ה</b>	<b>75%</b>	18 REVIEWS
7	<b>a</b> Ivalua Strategic Sourcing			<b>n</b> n n	<b>* * * *</b>	<b>m m m</b>	74%	15 REVIEWS
8	۸ SAP Ariba			<b>n</b> n n	†††	<b>* * *</b>	<b>71%</b>	25 REVIEWS
9	<b>SEP SMART Procurement Softward</b>	e		<b>n</b> n n	<b>† † † †</b>	<b>* * *</b>	63%	<b>16</b> REVIEWS
					CATEGO	RY AVERA	G <b>E 76%</b>	
PRO	DDUCTS WITH INSUFFICIENT DATA							
	Vortal			<b>n n</b>	ŧ t t t	<b>* * *</b>	75%	<b>13</b> REVIEWS

**Mandatory Feature** 

96% 8 REVIEWS









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

**Supplier Management** ORACLE ŵ ŵ ŵ ŵ **50%** Delights Sourcing 84" Highly Satisfies **m m m** 37% **ORACLE SOURCING** CLOUD , Almost **12%** Satisfies **TOP PRODUCT** ---Disappoints 15 REVIEWS m m m m m m m m m m 2 Workday Strategic Sourcing 83% 16 **3 J** Jaggaer Sourcing **n n n n n n** n n 78% REVIEWS 25 REVIEWS 4 \land SAP Ariba **m** m m 77% 26 5 🛞 Scanmarket 76% REVIEWS 73% 18 REVIEWS 6 X Xeeva 15 7 <u>a</u> Ivalua Strategic Sourcing 71% REVIEWS 18 8 🗱 Coupa Strategic Sourcing Management **69%** REVIEW **\* \* \* \* \* \*** \* \* \* \* \* \* 69% Ib REVIEWS 16 **9 (Second Sec** CATEGORY AVERAGE 76% PRODUCTS WITH INSUFFICIENT DATA

 Vortal	<b>n</b> n n n n n n n n n n n n	<b>79%</b>	13 REVIEWS
 🕫 Promena Strategic Procurement Software	<b>ᡥ                                    </b>	96%	8 REVIEWS

Mandatory Feature

Ability to generate, sort and categorize vendor profiles and/or including supplier collaboration, quarterly Business Review Meetings, Scorecards, KPI and SLA's.

Table of









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Workflow Management**

-- promena Strategic Procurement Software

Table of

Contents

**Mandatory Feature** 

Includes ability to support flexible and comprehensive workflow-based capabilities.

(	ORACLE	Delights	<b>ᡥ ᡥ  ᢜ</b>		<b>43</b> %		
Sourcing ORACLE SOURCING		Highly Satisfies	<b>ᡥ ᢜ ᢜ ᢜ</b>		<b>47</b> %	83 Workflow	/0
1	CLOUD OP PRODUCT	Almost Satisfies	<b>m</b>		10%	Manageme	
		Disappoints					
2	۸ SAP Ariba		т. Т	<u>ה</u> ה ה ה ה	<b>ᡥ ᡥ ᡥ </b>	<b>82</b> %	25 REVIEWS
З	J Jaggaer Sourcing		Ť	• • • • • • • •	<b>ݰ ݰ ݰ ݰ</b>	80%	<b>16</b> REVIEWS
4	X Xeeva		Ť	• <b>† † † †</b>	<b>ท</b> ี่ ที่ ที่ ที่	<b>78</b> %	18 REVIEWS
5	🗱 Coupa Strategic Sourcing Manage	ment	<b>n</b>	<b>• • • • • •</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	<b>78%</b>	18 REVIEWS
6	<b>a</b> Ivalua Strategic Sourcing		ń	• <b>* * * *</b> *	<b>n n n n</b>	77%	15 REVIEWS
7	🛞 Scanmarket		Ŵ	• <b>* * * *</b> *	<b>n n n n</b>	<b>76%</b>	26 REVIEWS
8	Workday Strategic Sourcing		ń	• <b>* * * *</b> *	<b>n n n n</b>	<b>75%</b>	15 REVIEWS
9	<b>SEP SMART Procurement Softwar</b>	e	T	<b>* * * * *</b>	<b>n n n n</b>	<b>71%</b>	<b>16</b> REVIEWS
				CATEG	ORY AVERAG	iE 78%	
PR	DUCTS WITH INSUFFICIENT DATA						
	Vortal		, n	• <b>* * * *</b>	<b>ᡥ ᡥ </b>	<b>81%</b>	13 REVIEWS

**\* \* \* \* \* \* \* \* \*** 

88% 8









**Auction Management** 

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes bid management, bidder management and buyer notifications.

Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ                                    </b>	68% 32% 	92 Auction Management	<b>%</b> nt
2 Oracle Sourcing Cloud		<b>* *</b> * * * *	r <b>n n n n</b>	83%	22 REVIEWS
3 🙀 Workday Strategic Sourcing		<b>* *</b> * * * *	r <b>m m m m</b>	80%	15 REVIEWS
4 ۸ SAP Ariba		<b>n n n n n</b> 1	r <b>ṁ ṁ ṁ ṁ</b>	<b>77%</b>	25 REVIEWS
5 👌 Ivalua Strategic Sourcing		<mark>n</mark> n n n n i	r <b>ṁ ṁ ṁ ṁ</b>	<b>75</b> %	15 REVIEWS
6 J Jaggaer Sourcing		<mark>ể</mark> ở ở ở ở	r <b>ṁ ṁ ṁ ṁ</b>	<b>75</b> %	16 REVIEWS
7 SGEP SMART Procurement Softw	are	<b>n n n n</b> n 1	r 🛉 🛉 🛉	75%	<b>16</b> REVIEWS
8 🗶 Xeeva		<b>n</b> n n n n	r <b>ṁ ṁ ṁ ṁ</b>	<b>70</b> %	18 REVIEWS
9 🗱 Coupa Strategic Sourcing Mana	gement	<b>n</b> n n n n	r 🛉 🛉 🛉	<b>69%</b>	18 REVIEWS
		CATE	GORY AVERAG	āE 77%	
PRODUCTS WITH INSUFFICIENT DATA					
🔽 Vortal		<b>ᡥ ᡥ ᡥ ᡥ </b>	<u>ה</u> א א א א א א א א א א א א א א א א א א א	84%	13 REVIEWS
🏚 Promena Strategic Procurement	Software	<b>ᡥ ᡥ ᡥ ᡥ </b> 1	r <b>n n n n</b>	93%	8 REVIEWS

Table of Contents









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Monitor system utilization and provide alerts when pre-defined thresholds are reached

SAP Ariba	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᢜ ᢜ ᢜ</b> <b>ᢜ ᢜ</b> <b>ᢜ ᢜ</b>	<b>n m</b>	54% 28% 18%	84 Capacity Management	
2 Oracle Sourcing Cloud			<b>†</b> † † † †	<b>ท</b> ี่ ที่ ที่ ที่	<b>78%</b>	22 REVIEWS
3 <u>a</u> Ivalua Strategic Sourcing			<b>* * * * *</b>	<b>ᡥ ᡥ ᢜ</b>	74%	15 REVIEWS
4 J Jaggaer Sourcing			<b>ᡥ ᡥ ᡥ ᡥ ᡥ</b>	<b>ᡥ ᡥ ᡥ </b>	<b>73</b> %	16 REVIEWS
5 🙀 Workday Strategic Sourcing			<b>* * * * *</b>	<b>ท</b> ี่ ที่ ที่ ที่	<b>73</b> %	15 REVIEWS
6 🗶 Xeeva			<b>*</b> * * * * *	<b>ท ท ท ท</b>	<b>73</b> %	18 REVIEWS
7 🗱 Coupa Strategic Sourcing Mana	agement		<b>*</b> * * * * *	<b>ᡥ ᡥ ᡥ </b>	<b>69%</b>	18 REVIEWS
8 SEP SMART Procurement Soft	ware		<b>* * * * *</b>	<b>ท ท ท ท</b>	68%	16 REVIEWS
			CATEG	ORY AVERAG	iE 74%	

#### **Capacity Management**

Table of Contents









**Catalog Management** 

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes customizable shipping and payment options, product pricing, advanced catalog search, and navigation.

ORACLE Sourcing ORACLE SOURCING CLOUD TOP PRODUCT	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ ᡥ ᡥ</b> 1 <b>ᡥ ᡥ ᡥ</b> 1		36% 58% 5%	83 Catalog Manageme	
2 in SAP Ariba			<mark>ᡥ</mark> ᢜ ᢜ ᢜ ᢜ ᢜ	<b>.</b>	<b>82</b> %	25 REVIEWS
<b>J</b> Jaggaer Sourcing			<b>ᡥ ᡥ ᡥ ᢜ ᢜ</b> ᢜ	<b>* *</b>	<b>78%</b>	<b>16</b> REVIEWS
4 😡 Workday Strategic Sourcing			<mark>ᡥ ᡥ </mark>	ŵ ŵ ŵ	<b>77%</b>	15 REVIEWS
5 🗱 Coupa Strategic Sourcing Manage	ment		<b>n n n n n n n</b>	n n n	<b>76%</b>	18 REVIEWS
6 🗶 Xeeva			<mark>ᡥ ᡥ </mark>	<b>* * *</b>	<b>76</b> %	18 REVIEWS
7 👌 Ivalua Strategic Sourcing			<mark>ᡥ</mark> ᡥ ᡥ ᡥ ᡥ 해	n n n	73%	15 REVIEWS
8 SEP SMART Procurement Softwar	e		<b>ᡥ ᡥ ᡥ ᡥ </b>	<b>* * *</b>	<b>67</b> %	<b>16</b> REVIEWS
			CATEGO	RY AVERAG	77%	
PRODUCTS WITH INSUFFICIENT DATA						

-	Vortal	<b>n n n n n n n n n n n n</b>	80%	13 REVIEWS
	Promena Strategic Procurement Software	<b>ᡥ ᢜ ᢜ ᢜ ᢜ Ť Ť Ť</b>	96%	8 REVIEWS

Table of Contents









**Contract Management** 

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Includes contract creation, approval process, compliance management, and contract database.

SAP Ariba	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ                                    </b>	36% 57% 7% 	82, Contract Managemen	<b>%</b>
2 🛞 Scanmarket		<b>n</b> n n n n	<b> </b>	<b>81%</b>	26 REVIEWS
<b>3</b> Oracle Sourcing Cloud		<b>n</b> n n n	• <b>ݰ ݰ ݰ ݰ</b>	<b>79%</b>	22 REVIEWS
4 🗱 Coupa Strategic Sourcing Ma	nagement	<b>n n n</b> n	<b> </b>	<b>78</b> %	18 REVIEWS
5 🙀 Workday Strategic Sourcing		<b>n</b> n n n	• <b>n n n n n</b>	73%	15 REVIEWS
6 SEP SMART Procurement Sof	ftware	<b>n</b> n n n	• <b>* * * *</b> *	<b>72%</b>	16 REVIEWS
7 🧕 Ivalua Strategic Sourcing		<b>n</b> n n n	• <b>ݰ ݰ ݰ ݰ</b>	<b>71%</b>	15 REVIEWS
8 🗶 Xeeva		<b>n</b> n n n n	• <b>* * * * *</b>	<b>70%</b>	18 REVIEWS
9 J Jaggaer Sourcing		<b>* * *</b> * *	• 🛉 🛉 🛉 👘 👘	68%	<b>16</b> REVIEWS
		CAT	EGORY AVERA	GE 75%	
PRODUCTS WITH INSUFFICIENT DATA					
🔽 Vortal		<b>n n n</b> n n	<b>Ů 👖 👖 👘 👘 👘</b>	<b>79%</b>	<b>13</b> REVIEWS

Table of Contents









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Procurement Management**

Standard Feature

Includes purchasing and procurement management, as well as supplier management and optimization.

WORKDAY STRATEGIC SOURCING	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ                                    </b>	<b>ᡥ ᡥ ᡥ</b>	71% 21% 7%	91% Procurement Management
2 🗱 Coupa Strategic Sourcing Manag	ement		<b>n</b> n n n n	<b>ñ ń ń ń ń</b>	87% 18 REVIEWS
3 🛞 Scanmarket			<mark>ᡥ</mark> ᢜ ᢜ *	<b>n</b> n n n n	83% 26 REVIEWS
4 Oracle Sourcing Cloud			<b>י מי מי מי מי</b>	<b>n n n n</b>	83% 22 REVIEWS
5 🗙 Xeeva			<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>n n n n n</b>	82% 18 REVIEWS
6 🖄 SAP Ariba			<b>ᡥ ᡥ ᢜ ᢜ</b>	ñ ñ ñ ñ	78% 25 REVIEWS
7 J Jaggaer Sourcing			<b>ᡥ ᡥ ᢜ ᢜ</b>	<b>n n n n n</b>	75% 16 REVIEWS
8 👌 Ivalua Strategic Sourcing			<b>* * * *</b>	<b>n n n n n</b>	<b>73%</b> 15 REVIEWS
9 SEP SMART Procurement Softwa	are		<b>ᡥ                                    </b>	<mark>ஈ</mark> 🛉 🛉 🛉	66% 16 REVIEWS
			CATE	GORY AVERA	G <b>E 80%</b>
PRODUCTS WITH INSUFFICIENT DATA					

Vortal	<b>† †</b> † † † † † † † † †	80%	<b>13</b> REVIEWS
promena Strategic Procurement Software	<b>* * * * * * * *</b> * * * *	100%	8 REVIEWS

Table of Contents









**Community Support** 

## **Product Feature Satisfaction**

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Highly personal support service to both buyer and supplier communities, ensuring proposal uptake and supplier help.

	WORKDAY STRATEGIC SOURCING	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᢜ ᢜ ᢜ ᢜ</b> <b>ݰ ᢜ ᢜ ᢜ</b>	50% 50% 	88 Communit Support	
2	<b>a</b> Ivalua Strategic Sourcing		<mark>ᡥ</mark> ᡥ <b>ᡥ</b> ᢜ	<b>* * *</b> * *	<b>79</b> %	15 REVIEWS
3	X Xeeva		<b>n n n n</b>	ñ ñ ñ ñ	<b>75%</b>	18 REVIEWS
4	<b>J</b> Jaggaer Sourcing		<b>n n n n</b>	<b>ݰ ݰ ݰ ݰ</b>	<b>69%</b>	<b>16</b> REVIEWS
			CATE		G <b>E 78%</b>	
PRO	DUCTS WITH INSUFFICIENT DATA					
	Vortal		<b>ᡥ ᡥ ᡥ  ᡥ</b>	<b>ᡥ ᡥ ᡥ ᡥ</b>	85%	<b>13</b> REVIEWS
	🕫 Promena Strategic Procurement S	oftware	<b>ᡥ ᡥ  ᡥ ᡥ</b>	<b>* * * *</b>	96%	8 REVIEWS

Table of Contents

**Differentiating Feature** 









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Consulting & Ad	lvisory		Differentiating Feat	ture	Consul saving
	Delights	<b>ᡥ ᡥ ᡥ</b>	28%		
	Highly Satisfies	<b>ᡥ                                    </b>	65%	80,	
XEEVA TOP PRODUCT	Almost Satisfies	<b>n</b>	7%	Consulting & Advisory	
	Disappoints				
2 Jaggaer Sourcing		<b>י ה י ה</b>	<b>ݰ ݰ ݰ ݰ ݰ ݰ</b>	<b>75</b> %	<b>16</b> REVIEWS
		3	CATEGORY AVERAG	E 78%	
PRODUCTS WITH INSUFFICIENT DATA					
🏚 Promena Strategic Procure	ement Software	<b>* * *</b>	<b>ݰ ݰ ݰ ݰ ݰ </b> ݰ	<b>97</b> %	8 REVIEWS

sult and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable ngs.

Table of Contents







This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

The ability to provide forward, reverse, Japanese, Dutch, and English step auctions.

Scanmarket SCANMARKET	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᢜ ᢜ ᢜ ᢜ ᢜ</b>	64% 36% 	91% eAuction Functionality			
2 Jaggaer Sourcing		<b>* *</b> * * * *	r <b>† † †</b>	77% 16 REVIEWS			
3 👌 Ivalua Strategic Sourcing		<mark>r</mark> n n n n n	r <b>m m m m</b>	<b>77%</b> 15 REVIEWS			
4 🗶 Xeeva		<b>n</b> n n n n n	r <b>m m m m</b>	<b>73% 18</b> REVIEWS			
		CATE	GORY AVERA	GE 80%			
PRODUCTS WITH INSUFFICIENT DATA							
Promena Strategic Procurement Software		<b>n</b> n n n n n	<b>ݰ ݰ ݰ</b>	100% 8 REVIEWS			

### **eAuction Functionality**

Table of Contents

Differentiating Feature









This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

**Market Assessment** 

Differentiating Feature

Includes market size, trends, growth rate, and portability.

WORKDAY STRATEGIC SOURCING	Delights Highly Satisfies Almost Satisfies Disappoints	<b>ᡥ ᡥ ᡥ ᡥ ň  ň ň</b>	100%  	<b>100</b> Market Assessmer	<b>%</b> ht		
2 Oracle Sourcing Cloud		<mark>r n</mark> n n n n	<b>* * * *</b>	<b>79</b> %	22 REVIEWS		
3 ∧ SAP Ariba		<b>n</b> n n n n n	<b>* * *</b>	<b>79%</b>	25 REVIEWS		
4 _ a Ivalua Strategic Sourcing		<b>n</b> n n n n n	<b>m m m m</b>	73%	15 REVIEWS		
5 J Jaggaer Sourcing		<b>n</b> n n n n n	<b>* * * *</b>	<b>69%</b>	16 REVIEWS		
6 🗶 Xeeva		<b>n</b> n n n n n	<b>* * * *</b>	68%	18 REVIEWS		
7 🗱 Coupa Strategic Sourcing Management		<b>n</b> n n n n n	<b>* * * *</b>	66%	18 REVIEWS		
8 SEP SMART Procurement Software		<b>n</b> n n n n n	<b>* * * *</b>	<b>61%</b>	16 REVIEWS		
		CATEG	IORY AVERA	GE 74%			
PRODUCTS WITH INSUFFICIENT DATA							
🔽 Vortal		<b>n</b> n n n n n	<b>n n n</b>	80%	<b>13</b> REVIEWS		

Table of Contents







